# DO INNOVATIVE WORK BEHAVIOR AND ORGANIZATIONAL **COMMITMENT CREATE BUSINESS PERFORMANCE: A LITERATURE REVIEW**

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# Abstrak

Dewasa ini banyak tercipta pengetahuan, inovasi, dan perubahan baru yang ditandai dengan pesatnya kemajuan teknologi. Persaingan bisnis menjadi semakin kompetitif. Agar tetap bertahan dalam jangka panjang organisasi harus terus berinovasi, penelitian ini akan menjelaskan dua konstruk penting yang dapat menciptakan kinerja bisnis meningkat dan tetap adaptif, yaitu innovative work behavior dan komitmen organisasi. Kondisi ini sangat krusial, mengingat banyak organisasi bisnis lalai dalam menghasilkan karyawan inovatif dan membangun komitmen organisasi solid, sehingga ditandai dengan adanya PHK. Metode literature review digunakan dalam studi ini demi menemukan hasil yang lengkap dan komplementer. Berdasarkan literature review, penelitian ini tiba pada temuan bahwa innovative work behavior dan organizational commitment dapat menciptakan kesuksesan kinerja bisnis seperti peningkatan penjualan, laba, kepuasan, market share, produktivitas yang tinggi, loyalitas karyawan, dan pergantian karyawan yang rendah. Indikator-indikator demikian merupakan modal bagus bagi perusahaan agar tetap lincah berimprovisasi di jaman yang kian modern dalam menerapkan strategi bisnis. Hasil penelitian ini diharapkan menjadi bahan diskusi dalam ilmu manajemen dan administrasi bisnis, serta diimplementasikan bagi pihak tertentu dalam rangka mencapai kesuksesan usaha.

Kata kunci: Perilaku Kerja Inovatif, Komitmen, Organisasi, Kinerja

# Abstract

Nowadays, there are many new knowledge, innovations, and changes marked by the rapid advancement of technology. Business competition is becoming increasingly competitive. This research will explain two important constructs that can create increased business performance and remain adaptive, namely innovative work behavior and organizational commitment. This condition is very crucial, considering that many business organizations neglect to produce innovative employees and build solid organizational commitment, thus marked by layoffs. The literature review method is used in this study in order to find complete and complementary results. Based on the literature review, this study arrived at the finding that innovative work behavior and organizational commitment can create successful business performance such as increased sales, profits, satisfaction, market share, high productivity, employee loyalty, and low employee turnover. Such indicators are good assets for companies to remain agile in improvising in an increasingly modern era in implementing business strategies. The results of this study are expected to be discussed in management science and business administration, and implemented for certain parties in order to achieve business success.

Keywords: Innovative Work Behavior, Commitment, Organizational, Performance

# **INTRODUCTION**

According to Kuncoro & Suriani (2018) and Örnek & Ayas (2015), life in the 21st century is a life of knowledge, discovery/innovation, and change. This life is characterized by the rapid development of information technology. As a result of advances in technology and scientific research, organizational competition is becoming an ever more cutthroat and intense phenomenon (Etikariena & Kalimashada, 2021). In order to maintain their position in the market and be successful over the long term, businesses need to continue to innovate (Santoso & Heng, 2019). For many companies, innovative work behavior is essential in this process to compete and gain a unique advantage (Efandi & Syuhada, 2021). Innovative work behavior has become a significant context due to the pressure to improve productivity and results for companies or organizations (Ausat, Widayani, et al., 2022). The worldwide scope of business necessitates a proactive approach to innovation, and this is achieved in part by placing a premium on the stakeholders engaged in competitive activities during operational activities (Abdullatif et al., 2016). As a result, all existing human resources must be innovative to achieve organizational aspirations (Odoardi et al., 2019).

There is a close relationship between innovation and individual or employee participation because many stages and activities of innovation require action from employees in the form of work behavior aimed at the development of new useful objects (Subagja et al., 2022). Individually, innovative work behavior occurs due to personal creativity (Niesen et al., 2018). Employees play an important role in bringing innovation to life, therefore several companies around the world encourage innovative behavior in their employees (Etikariena & Muluk, 2014). Companies can foster a culture of innovation by providing incentives for workers to think outside the box (Agarwal, 2014). Employees can provide optimal work results with innovative work behavior, thus enabling companies to improve business performance and win the competition (Shanker et al., 2017).

On the other hand, the success of the company does not depend on innovative behavior only, but employee commitment. Previous research shows that organizational commitment has an effect on employee performance (Almutairi, 2016). To put it another way, the presence of employees in the organization is a significant factor in the growth of productivity; as a result, leaders need to encourage employee dedication to the organization (Laily, 2017). Employees who are highly committed to their organizations typically show greater output and less absence (Fithriani, 2016) and (Dodi Setiawan & Ancok, 2013). Additionally, it has the potential to have a positive effect on work-related behaviors, such as increased productivity, increased employee loyalty, and decreased employee turnover (Susilo & Satrya, 2019). The actions of leaders who are committed to their organizational change will have a significant impact not only on the quality of organizational performance but also on the degree to which employees feel engaged in their work (Nasomboon, 2014). The position of leader is extremely significant in terms of instructing subordinates to accomplish organizational objectives (Suherman, 2019) and (Ausat, Suherlan, et al., 2022).

Referring to the explanation above, this research will explain two important constructs that can create increased business performance, namely innovative work behavior and organizational commitment. This condition is very crucial, considering that many business organizations neglect to produce innovative employees and build solid organizational commitment, which is marked by layoffs.

#### METHOD

The research method took place in three stages (figure 1). The first step was to collect and then review available literature and research. Next, the data was examined and the findings incorporated into the study framework. Third, instrument development. This stage involves detailing all the dimensions and describing the measurement items that have been developed.

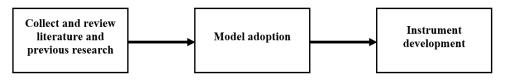


Figure 1. Research Method

The authors used search terms such as "Innovative Work Behavior", "Commitment Organizational", and "Business Performance" when collecting relevant literature and research. In this study, we used a hybrid search strategy consisting of the use of keywords and snowballing techniques. To ensure that all eligible publications were included, the authors critically read each publication and provided a brief summary of the key dimensions and findings of the paper. After that, a conceptual research model was developed as shown in figure 2.



Figure 2. Conceptual Model

# **RESULT AND DISCUSSION**

#### 1. Innovative Work Behavior and Business Performance

de Jong & den Hartog (2010) reaffirmed the importance of individuals or workers in innovative work behavior (IWB), demonstrating that IWB occurs when workers go above and beyond established group or organizational norms to do things like experiment with new tools and techniques, propose novel approaches to old problems, and implement their own creative solutions. High-level thinking patterns, detecting current and future difficulties, looking for opportunities, examining performance gaps, and looking for current approaches to address these gaps and problems are part of innovative work behavior (Afsar, 2016). Employees who engage in innovative work behavior (IWB) can recognize new working conditions quickly and appropriately, and propose original ideas to improve services and goods. The four features of innovative behavior are problem/idea exploration, idea generation, idea championing, and innovative idea implementation (Bos-Nehles et al., 2017).

a. Idea Exploration

The idea exploration step in the innovation process involves exploring opportunities. At this stage, new ways to improve existing products and services are sought (Örnek & Ayas, 2015). This stage includes activities such as the establishment of company processes and the search for alternative new products and services.

b. Idea Generation

Idea generation is concerned with the creation of new products or services and the process of entering new markets or solving business problems. This stage aims to collect and select useful information to solve problems or improve performance (Örnek & Ayas, 2015). In the idea generation process, re-editing the new components generated through constant modification is essential (de Jong & den Hartog, 2010).

c. Idea Championing

Idea championing involves finding support for the idea, relying on innovative behavior, establishing an enthusiastic framework, incorporating employee rights in the process, and ensuring permanence (de Jong & den Hartog, 2010). Innovative solutions seem tantalizing, with the hope of filling performance gaps.

d. Idea Implementation

Idea implementation is very important because if the concept of an innovative idea is not used in the commercial world, it is useless. The fact that innovative ideas are realized in action is proof of their value. The innovation process finishes with the idea of implementing the prototype being championed (Ausat, Widayani, et al., 2022).

Business performance represents organizational success, which indicates that the higher the overall performance of commercial enterprises (Sumiati, 2020). (Maldonado-Guzmán et al., 2018) argue that relatively little analysis and discussion of innovation and business performance in small and medium-sized businesses has been published. On the other hand, Expósito & Sanchis-Llopis (2019) state that numerous studies have been carried out in recent decades on this subject. However, the authors note that the resource intensity of innovation is a significant constraint of the innovative potential of small and medium-sized businesses, so the findings of such studies can be inconsistent and unclear (Sok et al., 2016). There is consensus that innovation and business success are multidimensional, despite the lack of definitive findings from empirical studies on the links between their various dimensions (Camisón & Villar-López, 2014); (Kafetzopoulos et al., 2020); (Mensah et al., 2012) and (Prajogo, 2016). The two most prevalent methods of evaluating the performance of a

company are known as outcome-related performance metrics and outcome-focused performance metrics (Veloso et al., 2020). However, Löfsten (2014) says that the company's ability to turn a profit over the long term is a crucial indicator for the company's continued survival, profit, sales development, and employment growth. These measures are appropriate for analyzing the connection between innovative business practices and financial success (Zahra, 2017).

In the context of business performance, innovation has a significant positive impact not only on finance (increased sales and decreased production costs in subsequent years) but also on operations (productive capacity and quality products/services) (Expósito & Sanchis-Llopis, 2019) and (Jankelová et al., 2021). According to Kraus et al. (2012), there are considerable differences in creativity and business performance between family and non-family firms. Brines et al. (2013) confirm this principle applied to medium and small businesses. The relationship between innovation and performance can be moderated by a variety of variables, including those that are national, regional, cultural, or sectoral, as well as environmental governance concerns (Saunila, 2016) and (Yang, 2017).

# 2. Organizational Commitment and Business Performance

Organizational commitment can be defined as the degree to which an employee believes and supports the objectives of their employer and harbors a desire to remain with the company indefinitely (Ghazzawi, 2019). Because of the dedication of a leader, she will have a loyal attitude toward the organization's goals and a strong desire to accomplish them. The level of involvement that a person has in his organization and the desire to continue being a member of that organization are both examples of organizational commitment. Organizational commitment also includes a sense of loyalty and a willingness to perform to the best of one's abilities for the organization in which one works (Hadi & Tentama, 2020). A high level of dedication motivates an individual to give the organization a higher priority than their own personal interests and to work toward making the organization better (Mete & Bıyık, 2016). People will act in a manner that is in accordance with their own self-interest when there is a dearth of organizational commitment (Wuryani, 2013). A person's level of commitment to an organization can be measured by their level of identification with the organization's objectives, feelings of involvement in the organization's work, and feelings of loyalty to the organization (Harmen et al., 2020). The responsibilities that are assigned to him are seen as opportunities to pursue particular interests, and he hopes to always contribute to the development of the organization (Masud & Daud, 2019). After that, one is able to gauge how committed an organization is along all three dimensions (Allen & Meyer, 1993).

a. Normative Commitment

An individual's sense of duty to their employer is an example of normative commitment. The degree to which a worker feels obligated to adhere to established norms is influenced by their level of socialization.

b. Continuing Commitment

When we talk about the "continuance component," we're referring to the portion of an employee's compensation that is based on his or her estimate of the financial harm that would result from leaving the company. Such employees are a result of the employee's dependence on the company. Employees show this kind of loyalty when they remain with a business for financial or emotional reasons.

c. Affective Commitment

When workers have a personal investment in the success of the business, they demonstrate this level of dedication. Staff members have taken responsibility for their loyalty to the company because they recognize the importance of continuing membership (Suharto et al., 2019).

Working more efficiently is possible when an employee is invested in the success of the company or group they represent (Khan, 2010). Organizational commitment is the degree to which a person identifies with and acts in accordance with the organization's stated values and objectives (Mohammed & Eleswed, 2013). Worker motivation can be increased when workers have a firm grasp on the organization's values and goals, are willing to put forth significant effort on its behalf, and have a strong desire to stay a part of the organization (Ausat & Suherlan, 2021). Job performance is defined as a mix of employee accomplishments and work outcomes that are valued by management and are characterized by aptitude, effort, and the nature of the workplace (Ling &

Bhatti, 2014). Results improve when workers have a powerful emotional connection to their employer (Musabah et al., 2017). Organizational commitment is the willingness of social actors to make sacrifices and show dedication in order to maintain social institutions (Lapointe & Vandenberghe, 2015). An expression of oneself through interpersonal bonds can boost happiness and productivity in the workplace (Jayaweera, 2015). Organizational success is often measured by employee productivity, and there is an entire field devoted to discovering new methods to boost business (Aboazoum et al., 2015) and (Ausat, 2023). Businesses need dedication if they are to deliver the results that are anticipated. In theory, commitment as a performance appraisal is required to demonstrate the extent of one's effort and the success with which one has met company objectives (Widyawati & Yudantara, 2020). A person's level of commitment can be seen as an indicator of how much they care about the success of the business they work for. When company owners are dedicated to their companies, they work tirelessly to improve and expand in order to stay competitive in the market (Irawan, 2020). A setting where employees feel supported and appreciated is more likely to foster high levels of performance, and this is something that can be achieved through a culture of organizational commitment (Dhea, 2016). Therefore, devoted employees translate into successful businesses.

# CONCLUSION

This research has answered the study objectives presented in the introduction chapter. The answer to the results of the current study is that innovative work behavior can create successful business performance. Success here has a broad meaning such as increased sales, profits, satisfaction, market share, and others. Such indicators are good capital for companies to survive and remain agile in improvising in an increasingly modern era in implementing business strategies. Not only that, organizational commitment is also an element that cannot be taken lightly in creating reliable business performance. Especially for innovative employees, they must be retained. The trick is that company leaders must take innovative actions as well. Such as strengthening emotional relationships, providing incentives, encouragement, adequate work facilities, wages that are never late, and others. In addition to increasing productivity and satisfaction on the job, this is also likely to increase employees' commitment to the company's mission and values as well as their desire to stay with the company in the long term. And most importantly avoid termination of employment for company employees.

#### SUGGESTION

Conclusions from this research are expected to be discussed in management science and business administration, as well as implemented for certain parties in order to achieve business success. For future research, this research model can be re-examined with a quantitative method approach measured through a sample as proof of the significant findings of previous research results.

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